

John McTavish

High Performance Coach
to the Real Estate Industry

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To whom it may concern

Alexander (Sandy) Moore is the consummate international executive. Able to thrive in hostile environments and transcend bureaucratic obstacles. Blessed with a unique and effective combination of extreme patience and charming aggression Sandy knows when to use each and who use them on.

In short, he knows how to make things happen and that's a rarity, particularly in the new Asian markets which have proved to be a graveyard for many enthusiastic expansion plans which just couldn't fail but did!

I have delivered training programs with Sandy to the Confederation of Real Estate Associates (India) and had the pleasure to experience his passion and expertise first hand.

If you want to succeed where others fail, people are always the solution, and Sandy is one of those people.

Sincerely,

John McTavish

John McTavish is a licensed Real Estate Agent in both Australia and New Zealand, and has been a salesperson, business owner, franchise network manager, speaker, and industry trainer over a 30 year career in Real Estate.

John spent many years with Real Estate giant LJ Hooker and in 2004 was appointed Associate Director with special interests in New Zealand and Technology. He managed the New Zealand LJ Hooker network for 8 years.

He is a recipient of their award for outstanding management and is considered one of the foremost experts on database management and technology in Real Estate. John holds a degree in Business management, and has personally addressed thousands of Salespeople on both sides of the Tasman and is a mentor to many of the top performers and business owners in the industry.